

Prebid response for Empanelment of Printing agencies for printing jobs of publicity material for Bihar Tourism

S. No	Bidding Document Reference (Number/Page)	Content of RFP requiring Clarification	Points of Clarifications Required	Reply of Department of Tourism
Sweater Enterprises, Patna				
1	Pg -3 Eligibility Criteria Point IV	<p>Turnover Details</p> <p>The bidder must have an average annual Turnover of INR Thirty-Five lakh 50 Lakh in last three financial years ending 31st March 2025</p>	<p>Please specify the Average Annual Turnover clearly. As per GFR (General Financial Rules), Average annual financial turnover should be at least 30% to 40% of the estimated tender value over the last three consecutive financial years.</p>	<p>The bidder must have an average annual Turnover of INR Fifty lakh (50 Lakh) in last three financial years ending 31st March 2025</p>
2	Pg -3 Eligibility Criteria Point V Experience	<p>The minimum aggregate value of two projects from Government Departments / Boards / Corporations must be INR Fifty Lakhs in the last two financial years (1st April 2024 to 31st March 2026)</p>	<p>"Please relax the terms of minimum project value, since we small MSME businesses work on small contracts and regular job works, not these higher value tenders.</p>	<p>As per RFP</p>

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Sweater Enterprises, Patna				
3	Pg -3 Eligibility Criteria Point V Experience	As per Amendments made to Bihar Purchase Preference Policy, 2026. Bidders from BIHAR will be preferred for Contracts worth Rs. 25 Lakhs to 50 Crore .	"As per our Hon'ble CM, the continuous push from his side to grow smaller MSME's will help us contribute to your department, please allow bidders only who have their printing facility in Bihar for Technical Qualification	As per RFP
4	Annexure-5 : Machines	Items column	"Digital Printing Machine should not be part of this, since the work of DOT will require multiple print copies, which can be easily done with offset printing machine in less time and cost.	The availability of machine will not impact the Empanelment
5	Pg-15 Annexure-5 : Machines	Items column	Varnish, UV Coating etc. are done on very limited set of printing work associated with the DOT, therefore these machines should not be mandatory.	The availability of machine will not impact the Empanelment

Art and Works				
6	Page No. 3, Point No. 3.1 (IV)	The bidder must have an average annual Turnover of INR Thirty-Five lakh 50 Lakh in last three financial years ending 31st March 2025	Kindly clarify the exact amount of turnover	The bidder must have an average annual Turnover of INR Fifty lakh (50 Lakh) in last three financial years ending 31st March 2025
7	Page no. 13, Annexure 3: turnover details	Attach Copy of Audited Financial Statement for the Last 3 Financial Years	In this regard we have to clarify that the date of filing of turnover details for financial year is up to September 2026. Hence the certified copy of turnover can be submitted not the audited copy.	Attach Copy of Audited Financial Statement for the Last 3 Financial Years i.e. 2022-23, 2023-24 and 2024-25
8	Pg -4 Eligibility Criteria Point VI In-house Facilities	Printing firms/ Agencies must have in-house state of the art facilities for colour printing in offset, system work, capacity and all auxiliary facilities such as processing, printing, binding and packing etc.	"Please ask for Geo-tagged photo with machines and invoices of the machine available with the bidder. This helps in reduction of Sub-contracting the work. SAMPLE ATTACHED	As per RFP
9	Pg -4 Eligibility Criteria Point VI	In-house Facilities	Printing firms/ Agencies must have in-house state of the art facilities for colour printing in offset, system work, capacity and all auxiliary facilities such as processing, printing, binding and packing etc.	As per RFP
10	Pg-6 Bid Security	Tender Document fee and EMD	EMD Exemption	The MSME bidders is exempt from paying of

Art and Works				
			"As per Bihar Purchase Preference Policy, 2024, MSME's based out of Bihar will only be allowed to be exempted from paying tender document fee and EMD.	tender document fee and EMD.
11	Pg-13 Annexure-3: Turnover Details	Period of the Annual Turnover	Audited Balance Sheet for 2025-26 will be filed by July 2026. Please modify the conditions and ask for FY 2022-23, 2023-24, 2024-25.	Attach Copy of Audited Financial Statement for the Last 3 Financial Years i.e. 2022-23, 2023-24 and 2024-25
12	Pg -3 Eligibility Criteria Point I Registered Entity	Registration certificate	Bidder should have valid Factory License, MSME Certificate, ESIC and EPFO registration.	As per RFP
Bharat Printing Works, Patna				
13	Page No. 3, Point No. 3.1 (IV)	The bidder must have an average annual Turnover of INR Thirty-Five lakh 50 Lakh in last three financial years ending 31st March 2025	Kindly clarify the exact amount of turnover	The bidder must have an average annual Turnover of INR Fifty lakh (50 Lakh) in last three financial years ending 31st March 2025
14	Page no. 13, Annexure 3: turnover details	Attach Copy of Audited Financial Statement for the Last 3 Financial Years	In this regard we have to clarify that the date of filing of turnover details for financial year is up to September 2026. Hence the certified copy of turnover can be submitted not the audited copy.	Attach Copy of Audited Financial Statement for the Last 3 Financial Years i.e. 2022-23, 2023-24 and 2024-25

